

JONATHAN BLAKE

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PROFESSIONAL SUMMARY

Technology executive with a track record of leading large-scale digital transformation and building high-performance engineering organizations across SaaS and enterprise software. Known for translating complex technology strategy into measurable business outcomes, navigating AI-driven change at organizational scale, and delivering results in PE-backed and publicly listed environments.

WORK EXPERIENCE

Meridian Software

2019–Present

Chief Technology Officer

- Drove revenue growth from \$42M to \$118M by leading a platform modernization that expanded the company's addressable market into mid-enterprise accounts
- Sponsored a \$14M digital transformation program across product, data, and infrastructure, delivering on time and 6% under budget while maintaining 99.97% platform uptime
- Led the company's AI strategy, introducing LLM-based features across three product lines that contributed to a 28% increase in enterprise contract value
- Reduced infrastructure costs by \$7.2M annually through a cloud migration affecting 600+ internal users and three enterprise product lines
- Partnered with the CEO and board on two strategic acquisitions, leading technical due diligence and post-merger integration for both
- Built and scaled the engineering organization from 35 to 140 people across four countries, maintaining 91% retention during two consecutive years of accelerated hiring

Vantara Systems

2015–2019

VP of Engineering

- Managed a 60-person engineering organization across three product lines, overseeing a \$22M annual budget and delivering four major platform releases on schedule
- Architected the transition from monolithic to microservices infrastructure, reducing deployment cycle time by 60% and enabling a 3x increase in release frequency
- Led eight engineering managers through a post-acquisition integration, consolidating two codebases into a unified platform within 11 months

Cloudpath Technologies

2011–2015

Director of Engineering

- Grew the engineering team from 12 to 35 engineers and established the company's first formal QA and DevOps functions
- Delivered the platform rebuild that enabled the company's Series B fundraising round, cited by investors as a key de-risking factor

Nexgen Solutions

2008–2011

Senior Software Engineer → Engineering Lead

- Promoted to Engineering Lead within 18 months, taking ownership of a six-person team and the company's core API infrastructure

BOARD & ADVISORY ROLES

TechBridge Foundation

2022–Present

Advisory Board Member — Technology & Infrastructure

PRESENTATIONS

Blake, J. (2025). AI at Scale: From Pilot to Platform. SaaStr Annual, San Francisco

Blake, J. (2024). Building Engineering Culture in a PE-Backed Environment. LeadDev, London

Blake, J. (2023). The CTO's Role in M&A. TechCrunch Disrupt

EDUCATION

Stanford University, Stanford, CA

Master of Science in Computer Science

University of California, Berkeley, Berkeley, CA

Bachelor of Science in Electrical Engineering and Computer Science

CERTIFICATIONS

Aws Certified Solutions Architect — Professional, Amazon Web Services (2023), Certified Scrum Master (Csm), Scrum Alliance (2019)

CORE SKILLS

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|-------------------------------------|---------------------------------|
| • Digital Transformation | • Board Stakeholder Management |
| • Ai Strategy & Implementation | • Product-Led Growth |
| • P&L Ownership | • Enterprise SaaS |
| • Engineering Organization Building | • Microservices Architecture |
| • Cloud Infrastructure | • DevOps & Platform Engineering |
| • Mergers & Acquisitions | • Executive Communication |